## Message Text

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**ACTION ARA-10** 

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-03

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CONFIDENTIAL QUITO 7349

E.O. 11652: GDS TAGS: EFIN, EC

SUBJ: GOE RESCINDS RESTRICTIONS ON FOREIGN INVESTMENT IN BANKING, INSURANCE AND FINANCE COMPANIES

REF: QUITO A-3

- 1. MINISTER OF INDUSTRIES, COMMERCE AND INTEGRATION (ICI),
  DANILO CARRERA, ANNOUNCED OCTOBER 1 THAT FOREIGN BANKS,
  INSURANCE COMPANIES AND FINANCE COMPANIES WILL BE ALLOWED TO
  INCREASE CAPITALIZATION BY REINVESTMENT OF RETAINED EARNINGS.
  EXISTING BANKS WILL BE ALLOWED TO INCREASE CAPITALIZATION
  PROVIDED THE PERCENTAGE OF DIRECT FOREIGN INVESTMENT REMAINS
  THE SAME. THE AUTHORIZATION WILL NOT BE GRANTED TO NEW BANKS
  OR INSURANCE COMPANIES, I.E., ESTABLISHMENT OF NEW FOREIGN
  BANK BRANCHES OR INSURANCE COMPANIES IS STILL PROHIBITED.
- 2. THIS RESOLUTION OF THE MINISTRY OF ICI PARTIALLY REVOKES THE DECREE ISSUED LAST JANUARY BY THE FOREIGN COMMERCE SUPERIOR COUNCIL WHICH PROHIBITED FURTHER FOREIGN INVESTMENT IN BANKING AND OTHER FINANCIAL INSTITUTIONS, CONSTRUCTION AND RETAILING (REFTEL). THE NEW RESOLUTION IS THE FIRST SUBSTANTIVE REVISION OF THE FOREIGN INVESTMENT LAW, FOLLOWING UP MINISTER CARRERA'S REPEATED PROMISES TO INCREASE THE LEVEL OF FOREIGN INVESTMENT. ARTICLES 40-43 CONFIDENTIAL

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OF DECISION 24 OF THE ANDEAN FOREIGN INVESTMENT CODE

PROHIBIT FOREIGN INVESTMENT IN FINANCIAL INSTITUTIONS AND RETAILING; IN 1971 ECUADOR HAD AVAILED ITSELF OF THE WAIVER OF THESE PROVISIONS AS PERMITTED BY ARTICLE 44, BUT LAST JANUARY'S DECREE REVOKED THIS WAIVER. JANUARY DECREE HAD STATED THAT IMPLEMENTING REGULATIONS WOULD BE ISSUED "SOON", BUT REGULATIONS WERE NEVER ISSUED. MEANWHILE, RETAINED EARN-INGS WERE ACCUMULATING IN FOREIGN BANKS WHILE BANKERS AWAITED SOME GOVERNMENT REGULATIONS. LOCAL AMERICAN MANAGER OF FIRST NATIONAL CITY BANK TOLD ECONOMIC COUNSELOR THAT, WHEN THE MANAGER CALLED ON MINISTER CARRERA SOME WEEKS AGO TO DISCUSS THE PROBLEM OF THE ACCUMULATED EARNINGS. CARRERA TOLD HIM THE JANUARY DECREE HAD BEEN "A MISTAKE" AND THAT IT WOULD PROMPTLY BE RECTIFIED, WHICH HAS NOW BEEN DONE. (EMBASSY COMMENT: PERHAPS NOT COINCIDENTALLY, GOE HAS APPLIED TO FNCB FOR A SUBSTANTIAL LOAN, WHICH THE BANK HAS SUBMITTED TO HEADQUARTERS IN NEW YORK FOR APPROVAL. **BREWSTER** 

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